

# Strategic Deployment Considerations for Global Systems

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## Abstract

Ultimately, the critical business drivers for the implementation of standardized global business software systems are tied to attaining substantial additional value for the organization. In the global business environment, the task of implementing standard business systems becomes ever more complex. As such, the suggestion that there is a single best practice for the implementation solution would suggest a narrow, overly simplified view of global companies and their challenges. To define your global implementation, multiple aspects or perspectives must be taken into account. What can be considered “Best Practice” is started by understanding your organization's current operational strategy and how these goals are best met by the implementation. Achieving the value-add that global business systems can bring should be ideally based on the foundations of several key components:

1. Development of the global decision-making process
2. Identification of strategic organizational deployment decisions
3. Development of the global compliance strategy
4. Effective global deployment strategies

Each of these aspects builds on and supports the overall goals of the global business systems implementation, the support of the project life cycle, and achievement of the desired value.



As the global business systems become the standard for management, your organization's operations and information across the world connect. Through that connection, organizations can effectively manage their work by helping their employees focus on the quality of *what* they are doing as opposed to *how* they are doing it.

## Professional Biography



**Anna Lisa Leal**

Current professional experience is in Global Program and Project management in workforce management business systems software implementation, for primarily large or complex domestic and international projects. Experience includes both consultant/vendor perspective and customer end user capacity. In the role of a Global Project manager for software implementations, consulted for key accounts including Fortune 100 and 500 companies, and partner alliance accounts. Responsible for overall program and projects success, scope development, financial management, and customer satisfaction. Additionally, assists sales teams in evaluating and securing multinational business, including participation in services proposal development, proof of concept, and presentations to customers. Develop process and decision tools for strategic global deployment planning for implementation and presales. Mentor project managers in multinational projects on process related to multinational deployments.

Installations include USA multi-state deployments and international deployments in Canada, Mexico, South America (Mexico, Brazil, Argentina), Asia Pacific (Australia, Philippines, Singapore, China, Indonesia), Europe (United Kingdom, Scotland, Spain, Germany, France) and Middle East (UAE -Dubai). Responsible for managing multi-disciplinary teams of DBAs, application consultants, integration developers, education consultants, and customer resources.

Key developer of new implementation methodology for Mid Market accounts deployed on a national level w/success in: greater customer satisfaction and faster time to benefit; strong relationship with Executive Sponsor; build project momentum to improve competitiveness and profitability of delivery.

Prior to 2001 worked in an end user/purchaser capacity, responsible for project management for Time and Attendance, HR, payroll, and staffing system applications. Assisted end users in analyzing functional processes and desired outcomes in relation to system capabilities. Coordinated multi-disciplinary teams for new application evaluation, selection and implementation.

Prior to becoming a project manager, was a systems analyst for business applications serving 3 acute care hospitals, clinics, rural facilities, and administrative departments. Primary responsibilities include maintenance, user support, and modifications for Time and Attendance application, HR and payroll application modules, staffing application, integration between these. Coordinate compensation programming changes and education of employees and users.

Before changing careers to work in information technology, worked as a manager of laboratory services in an 82-bed tertiary care hospital in an integrated Healthcare Network. Responsible for capital and operating budget development and administration, personnel recruitment, selection, and management, regulatory compliance, technical and operational strategic planning. Key member of multi-site team in implementation of Laboratory Information systems. Also participated as a speaker for the Clinical Laboratory Managers Association.

### Education

**MS – Healthcare Administration** - 1994, **BS, Clinical Laboratory Science** - 1984

### Certifications

**PMP** (Project Management Professional, Project Management Institute) 2005

**FPC** - Fundamental Payroll Certification 2004